

## Addendum-01 : RFP No: SARI/EI-2015- 10

This addendum-01 is issued with respect to **RFP No: SARI/EI-2015- 10** issued on 28th July, 2016 for” **Developing the framework and guidelines for nondiscriminatory open access regime in transmission and grant of open access to initiate power trading and facilitate Cross Border Electricity Trade (CBET) in the South Asian countries**” to inform the following:

- 1. Annexure II, clause 1.2 (C), Page 10 of RFP:** The following paragraph appearing under annexure –II, clause 1.2 (c), page 10 “The methodology should address all three parts of the project viz. related to the running of the pilot market, market rules and design and capacity building (training) parts” is inadvertent and stands deleted.
- 2. Annexure I, clause C. Deliverables: sl.no. 3, Page 8 of RFP:** After the 1<sup>st</sup> paragraph of Sl. No.3, the paragraph beginning with “Submission and Acceptance of final report..... the grant of open access etc. (both for domestic and cross border electricity trade)” and “The report will be finalized-----within 180 days (6 months) from the date of issue of Letter of Intent (LOI)” be read as **Sl. No. 4.**
- 3. Last date** for submission of RFP No. SARI/EI-2016- 10 has been **extended to 26<sup>th</sup> August 2016, by 1400 hrs.**

Issued by:



**Rohit Magotra**

**Assistant Director, IRADe**



## Clarification on RFP No: SARI/EI-2015-10

On

Developing the framework and guidelines for non-discriminatory open access regime in transmission and grant of open access to initiate power trading and facilitate Cross Border Electricity Trade (CBET) in the South Asian countries

Sl. No.	Reference	Clause details	Query	Clarification
1.	Annexure I, B.4 (a)	..... applicable charges, nodal agencies,	We understand that this would include only a framework for charges. There would not be any computation of charges as a part of this study. Please confirm.	<b>Please note that no computation of charges are to be worked out as part of this study, However the study will cover the methodology for computation of charges.</b>
2.	Annexure I, B.5	It is therefore critical that views and suggestions of key stakeholders (e.g. regulators, transmission utilities, power companies, energy ministries etc.) are taken into consideration.	Direct connectivity as on date exists between India-Nepal, India-Bangladesh and India- Bhutan. Connectivity with rest of the SACs is either under planning stage or not feasible. Hence, we shall gather views of key stakeholders in India, Nepal, Bangladesh and Bhutan only.	<b>The study to cover all the South Asian Countries. As such views of key stakeholders of all South Asian Countries (except Maldives) are required to be gathered.</b>
3.	Annexure I, B.5	To this end the Consultant is expected to organize bilateral stakeholder consultation meetings/Con-call with such stakeholders/parties of South Asian Countries in consultation with SARI/EI/IRADe.	We understand the consultant is expected to organise stakeholder consultations through meetings/con-calls along with IRADe. We suggest to drop 'bilateral' word.	<b>The word bilateral here has been used to understand views/suggestion/opinions etc. of each country for the benefit of the study through consultation meeting/con-calls, therefore the word "Bilateral" remains No change.</b>



4.	Annexure I, B.5	Any logistic cost for bilateral meetings outside India i.e. international Travel/accommodation charges etc. will be borne by SARI/EI/IRADe.	As suggested above, stakeholder consultation would be carried out in India, Nepal, Bangladesh and Bhutan only. Therefore, likely travel would also be limited to India, Nepal, Bangladesh and Bhutan.  Please clarify on the number of visits to above mentioned countries.  Please clarify for how many persons from Consultant's side would IRADe bear the travel, accommodation and other expenses.	As clarified above, the study to cover all the South Asian Countries (except Maldives).  <b>One Consultation meeting in each country depending on requirement.</b>  <b>Only one person's cost from Consultants side would be borne by IRADe.</b>
5.	Annexure I, B.5	However, any logistic cost for bilateral meetings within India will be borne by the Consultant.	We suggest to drop 'bilateral' word.  We understand the logistic cost would mean travel cost of only Consultant for attending meetings.	As already explained above the word "Bilateral" remains.  <b>Logistic cost means international travel/accommodation charges as per IRADe's policy.</b>  <b>It is clarified that any logistic cost for meetings within India will be borne by Consultant.</b>
6.	Annexure I, B.5	The study will also focus of technical aspects of the Open Access Regime.	We understand that this study will not involve any load flow or similar studies, calculation of total transfer capability, available transfer capability etc. Please confirm.	<b>Yes, load flow or similar studies, calculation of total transfer capability, available transfer capability etc. are not required as a part of this study.</b>
7.	Annexure I, C.3	..... Model Framework Guidelines for non-discriminatory open access regime and grant of open access in South Asian Countries.....	We understand that the framework and associated documents would be common for SAC. No country specific documents would be prepared under this study. Please confirm.	<b>It is clarified that while the framework would be common for all the SAC, however country specific requirements to be taken care in the proposed framework.</b>

				Further, the associated documents such as various formats needs to be country specific.
8.	Annexure I, C.4	..... after incorporating suggestions and inputs of various stakeholders such as Regulators, Transmission Utilities, Power Generation Companies, Power/Energy Ministries, Independent power procedures, TF Members, USAID, SARI/EI etc.	We understand IRADe would be responsible for seeking inputs from various stakeholders on Draft Report.	<b>The primary responsibility for seeking inputs from stakeholders lies with the Consultant. However IRADe will extend required support if any to the consultant.</b>
9.	Annexure I, C.4	This final report will be submitted within 180 days (6 months) from date of issue of Letter of Intent (LOI)	We understand that IRADe would communicate comments from various stakeholders within two weeks from submission of Draft Report to adhere to timeline mentioned in the RFP.	<b>The primary responsibility of obtaining comments from the stakeholders lies with the Consultant. However IRADe will extend required support if any to the consultant.</b>
10.	Annexure I, D	6 Months from date of issue of Letter of Intent (LOI)	The timelines mentioned for each activity and overall study is very cramped compared to the efforts involved including stakeholder consultations which at times are beyond the control of Consultant. Hence, we propose to extend the study period to 8 months from date of issue of LOI.	<b>No change in the time line.</b>
11.	Annexure II, 1.2, C	The methodology should address all three parts of the project viz. related	It seems this is not relevant for this RFP. Please clarify.	<b>Please refer to Addendum -01 as issued.</b>

		to the running of the pilot market, market rules and design and capacity building (training) parts.		
12.	Annexure IV	Back-loaded payment	<p>We strongly feel that the payment terms are not fair and unduly back-loaded. The Bidder would have incurred significant efforts and costs in preparing deliverables as per C1, C2, C3 and the payment terms do not commensurate the efforts and costs. The Bidder is getting only 65% of total payment.</p> <p>Further, payment linked with C4 (for which comments would need to be sought by IRADe from various stakeholders in different countries) is very high (35%). There is no provision on RFP in the event of delay in receipt of comments from various stakeholders and subsequent delay in finalisation of the document by IRADe.</p> <p>Hence, we propose the following payment terms which are balanced, fair and reasonable:          Sl. No. 1: C1 - 20%          Sl. No. 2: C2 - 35%          Sl. No. 3: C3 - 35%          Sl. No. 4: C4 - 10%</p>	<b>No change in the Payment terms.</b>

13.	General	-	<p>We understand that IRADe will bear all expenses for planning and executing any Task Force Meeting/ Workshop.</p> <p>The Consultant may be required to present findings of the Study in such meeting/workshop (we understand that any travel for Consultant outside India for attending Task Force Meeting/ Workshop would be borne by IRADe).Please confirm.</p>	<p><b>As already clarified above, IRADe to bear the cost of ravel/accommodations for one officials travelling outside India for any Task Force Meeting/ Workshop/Stakeholder consultation. However any expenditure towards the travel/accommodations of Consultant officials for Task Force Meeting/ Workshop/Stakeholder consultation in India will be borne by the Consultant.</b></p>
-----	---------	---	---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

Issued by

Rohit Magotra

Assistant Director, IRADe

16.08.16